



Dealer Application & Agreement

California Compliance Conversion Services · Firearm Sourcing for Licensed Dealers

Wilde Built Tactical, LLC ("WBT") provides firearm compliance conversion services and firearm sourcing to FFL holders from our Yuma, Arizona facility (Type 07 FFL), so your store can sell the rifles manufacturers don't offer in a California-compliant configuration.

HOW TO APPLY

Complete and sign every section, then email it with the documents below to dealers@wbtguns.com. Once your account is approved, we'll send our current Dealer Conversion Price List.

- Current FFL (copy)
- Current California DOJ CFD Number
- California Seller's Permit
- Large-Capacity Magazine Permit
- Voided check (for ACH verification)

TWO WAYS TO WORK WITH WBT

1. Dealer-Sourced Firearms (Conversion Services)

Your store orders firearms on its own account from a distributor, a manufacturer, or any other lawful source, and has them shipped to WBT for compliance work. You pay your supplier directly.

- **Submit the WBT Dealer Intake Form before every shipment.** It tells us which store, distributor, and items are coming, and the compliance method you want.
- **Ship to WBT.** Most major distributors and California regional reps already have our FFL on file. We work with 18 distributors, can help set up drop shipping, and accept direct manufacturer shipments.
- **We convert and ship.** Standard turnaround is about 1 week from delivery to WBT. Completed firearms ship to your store via FedEx Ground, billed at actual cost.
- **Payment.** WBT debits the invoice total via ACH before your order ships.

2. WBT-Sourced Firearms

Don't have the distributor account, or can't find the gun? WBT will buy it for you, convert it, and ship it to your store.

Sourcing is for firearms that need California compliance work only – WBT does not order firearms that are already CA-compliant or need no conversion. The price is simple:

$$\text{YOUR PRICE} = \text{Gun Cost} + \text{Conversion} + \text{Sourcing Fee} + \text{Shipping}$$

- **Gun Cost** – what WBT pays the distributor or manufacturer for the firearm, including freight to WBT.
- **Conversion** – the service price from the Dealer Conversion Price List.
- **Sourcing Fee** – 5% of Gun Cost + Conversion, **\$50 minimum**.
- **Shipping** – FedEx Ground to your store, billed at actual cost.

Examples: \$600 rifle + \$100 AR Maglock = \$700 + \$50 minimum fee = **\$750.00** + shipping
\$1,500 rifle + \$125 Compmag = \$1,625 + \$81.25 (5%) = **\$1,706.25** + shipping

How to order: Send us the make and model and we'll quote your price. Once you approve, we collect payment by ACH, then order, convert, and ship. Approved orders are final.



SECTION 1 | COMPANY INFORMATION

LEGAL BUSINESS NAME		DBA (IF APPLICABLE)		
BUSINESS TYPE				
Sole Proprietor		Partnership	LLC	C-Corporation
PREMISES ADDRESS (AS SHOWN ON FFL)				
CITY	STATE	ZIP	YEARS IN BUSINESS	
FEDERAL EIN (IF APPLICABLE)		CA SELLER'S PERMIT #		
FFL #	FFL EXPIRATION	CA CFD #		

Owners, Corporate Officers, or LLC Managers/Members
WBT keeps all personal information confidential. It is used only for identity verification.

FULL NAME	TITLE	GOV'T ID # & ISSUING STATE
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SECTION 2 | STORE CONTACTS

STORE MANAGER NAME	MANAGER PHONE	MANAGER EMAIL
STORE PHONE	GENERAL COMPANY EMAIL	WEBSITE

Authorized Buyers People allowed to place orders on this account

NAME	EMAIL
NAME	EMAIL
NAME	EMAIL



SECTION 3 | DISTRIBUTORS

List each distributor you will use to ship firearms to WBT, with your account rep. Not set up yet? Leave it blank and we'll help.

DISTRIBUTOR	ACCOUNT REP	YOUR ACCOUNT #
DISTRIBUTOR	ACCOUNT REP	YOUR ACCOUNT #
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DISTRIBUTOR	ACCOUNT REP	YOUR ACCOUNT #
DISTRIBUTOR	ACCOUNT REP	YOUR ACCOUNT #
DISTRIBUTOR	ACCOUNT REP	YOUR ACCOUNT #

SECTION 4 | PAYMENT INFO & ACH AUTHORIZATION

REQUIRED

Failure to provide payment information will place a hold on your account.

ACH (preferred): no service charge. Complete the authorization below.

Credit card: accepted with a **5% service charge** added to the invoice total. Card payments are taken by phone or secure payment link – **do not write card numbers on this form.**

PREFERRED PAYMENT METHOD

ACH (no fee) Credit Card (5% service charge)

The Company authorizes Wilde Built Tactical, LLC to initiate debit and/or credit entries, and if necessary, debit correction and adjustment entries, to the Company's account at the financial institution listed below for services and/or products provided by Wilde Built Tactical, LLC. This authorization remains in full force and effect until Wilde Built Tactical, LLC receives written notice of its termination in a time and manner that gives it a reasonable opportunity to act on it.

COMPANY NAME ON ACCOUNT		BANK NAME
BANK ADDRESS		
ACCOUNT TYPE		
Business Checking		Business Savings
ROUTING / TRANSIT NUMBER		ACCOUNT NUMBER
AUTHORIZED SIGNATURE (TYPE FULL NAME)	PRINTED NAME & TITLE	DATE

Please attach a voided check to verify the account.



SECTION 5 | TERMS & CONDITIONS

These terms apply to all transactions between Wilde Built Tactical, LLC ("WBT") and the dealer identified in this agreement (the "Company").

A. Licensing & Legal Compliance

1. The Company holds a valid FFL and, where required, a valid CFD number with the California Department of Justice.
2. The Company holds all State and local resale certificates, permits, and licenses required for its business.
3. The Company will comply with all U.S. export licensing requirements, including U.S. Department of State (ITAR) and Department of Commerce (BIS) regulations.
4. The Company will make every effort to prevent the illegal transfer or use of firearms, including straw purchases, and will cooperate with federal, state, and local agencies during any investigation.
5. The Company will ensure every firearm transferred to an individual complies with all applicable local, state, and federal laws.

B. Shipping Firearms to WBT

6. **The Company will submit a WBT Dealer Intake Form before every shipment to WBT.** Firearms that arrive without an intake form may be held until one is received, and turnaround begins once WBT has both the firearm and the form.
7. Items marked "Call First" on the WBT price list must be approved by WBT before they are shipped. Items listed as not accepted will be refused or returned at the Company's expense.
8. Firearms sent to WBT without permission or prior arrangement that cannot be converted will incur a service charge.
9. Firearms sent to WBT that require no compliance work will still incur a service charge.
10. For any product shipped to WBT by mistake, the Company must provide a prepaid return label. WBT does not generate return labels for firearms sent in error.

C. Conversion Services

11. WBT converts firearms to comply with California and applicable local law. This may require permanent or semi-permanent modification, removal, or replacement of parts, which may void the manufacturer's warranty or change the firearm's appearance. The Company will not hold WBT responsible for these changes.
12. Converted firearms may not be able to be returned to their original (OEM) configuration.
13. The conversion method is at WBT's sole discretion unless another method was requested on the intake form or agreed to in advance.
14. Rifles ship with the OEM magazine. WBT does not block magazines. The Company is responsible for holding any permits required to receive, possess, and transfer the magazines included with each firearm.
15. Orders are processed first in, first out. Standard turnaround is about 1 week from delivery to WBT, but it is an estimate, not a guarantee; volume and parts availability can extend it. Expedited service is available by quote.

D. Inspection, Warranty & Liability

16. The Company will inspect every firearm received from WBT within 24 hours of delivery to confirm it is compliant and undamaged, and will report any issue to WBT within that 24-hour window. WBT is not responsible for shipping damage or for compliance issues not reported within 24 hours.
17. The only warranties that apply to products sold, converted, or transferred through WBT are those provided by the manufacturer. WBT makes no representations or warranties of any kind about the products it converts, manufactures, transfers, or sells.
18. Compliance at the point of sale is ultimately the Company's responsibility. To the fullest extent permitted by law, the Company releases WBT from all claims of liability related to the conversion, sale, transfer, billing, or shipping of firearms.

E. Pricing, Payment & ACH

19. Services are billed at WBT's current Dealer Conversion Price List. Prices include parts and labor; return shipping is billed at actual cost. All prices and orders are subject to change at any time.



20. Payment for any invoice may be collected by ACH debit at any time, using the account information the Company provided.
21. Credit card payments incur a 5% service charge on the invoice total. ACH payments have no service charge.
22. WBT-sourced firearms are priced at Gun Cost (including freight to WBT) + Conversion + a sourcing fee of 5% of that total (\$50 minimum), plus shipping, as described on page 1. Payment is collected by ACH when the Company approves the quote, which may be several weeks before the firearm is delivered.
23. WBT sources only firearms that require California compliance work. WBT will not order firearms that are already California-compliant or require no conversion.
24. All orders are final and non-refundable. An order placed by phone, email, or online cannot be cancelled.
25. The Company will contact WBT about any dispute over an ACH debit, payment, or invoice **before** initiating a chargeback or payment freeze. Resolving a payment dispute requires bank records as proof; WBT will investigate promptly and correct any error in a timely manner.
26. If the Company initiates a chargeback that is fraudulent or made in error, it agrees to pay a \$250 service charge plus the original invoice amount and any fees charged by a financial institution. Any products at WBT will be held until all outstanding invoices are paid in full. Unresolved balances will be sent to collections, the account will be suspended, and further shipments will be refused or held until payment is collected.

F. Account & Confidentiality

27. The Company will not release WBT information to the public, including phone numbers, prices, locations, affiliations, suppliers, employee names, or any other information deemed confidential by WBT or a third party.
28. The Company will follow all MAP pricing set by the manufacturer, WBT, or the distributor of an item. A MAP violation may result in an account freeze.
29. WBT may terminate the Company's account for any reason, and may refuse or return any order shipped to WBT at the Company's expense.

SECTION 6 | CERTIFICATION & SIGNATURE

I certify that the information in Sections 1–4 is true and correct. The Company acknowledges the program overview on page 1 and agrees to the Terms & Conditions in Section 5. I am an owner, officer, or authorized agent of the Company named below, and I am authorized to sign this legally binding agreement on its behalf. My signature confirms and authorizes the agreement between the Company and Wilde Built Tactical, LLC. The Company agrees that electronic signatures and records are valid and binding for this agreement.

COMPANY NAME

PRINTED NAME OF SIGNER

TITLE / POSITION

SIGNATURE (TYPE YOUR FULL LEGAL NAME)

DATE

ELECTRONIC SIGNATURE CONSENT

I agree to sign electronically. My typed signature above is legally binding, the same as a handwritten signature.

Send it in: Email this signed agreement and your documents to dealers@wbtguns.com. Questions? Call (619) 667-9453.

FOR WBT USE ONLY

APPROVED BY

DATE APPROVED

ACCOUNT #